#### A Retailers view

Martin Costello Murphy Jewellers High St.

## Kilkennys retail strengths

- Independent retailers
- Great selection of shops
- Beautiful environment
- Strong reputation
- Decent hinterland

## Retail is changing

- Online sales, 20-30% or higher in some sectors
- Multiple and chains stores
- Millenials looking for experiences

## Barriers to new Independent retailers

- Rent
- Rates
- Staff
- Regulation
- Store size

#### Customer footfall

- Huge decline in local footfall
- Hinterland shrinking
- High footfall in summer with Tourists not locals
- Cost of parking in city centre
- Rates for surface parking on the edge of town

# Traffic Management Options

- Shared Space
- One way
- Pedestrianisation
- Status quo